



## University of Virginia School Turnaround Program (UVA-STP)

### Cohort 14 Pricing

As the only turnaround program in the country dedicated to change and leadership development at the system and school levels, the UVA-STP is now in its 12<sup>th</sup> year of supporting district and school efforts to help their students to succeed. Over 60% of our partner schools have experienced double-digit proficiency gains within two years. We've accomplished these gains based on the belief that system- and school-level leaders succeed together when they identify key issues, develop bold strategies and empower leaders at all levels to execute the change.

Since our founding, we've continuously enhanced the intensity, length and quality of our support services to advance our practice and better tailor our service to partners. Our current pricing structure is:

<b>Cohort 14</b>		
Pre-Work Year	\$17,500	2016-17
Year One	\$41,500	2017-18
Year Two	<u>\$29,000</u>	2018-19
Total	\$88,000	

We value the importance of keeping our partnership affordable and will endeavor to continue to enhance the leverage and impact of our support, while initiating future cost increases due primarily to inflationary concerns or requested a la carte additional services from our partners.

Our program costs cover all services, including room and board costs at executive education programs and UVA team travel to the district. Districts pay the cost of travel to executive education programs. The intensity of district support or participation for each service increases based on the number of schools participating. The PLE offers the following outline of program components, which can adapted to address the contextual needs of our partners:

#### ***1. Readiness Assessment and Follow-Up Consultation.***

Timeline: Readiness Assessment: Summer 2016  
Participants: System Leadership & Principal Focus Group

#### ***2. District Turnaround Leadership Boot Camp in Charlottesville***

Timeline: March 2017  
Participants: One system leader per participating school

### ***3. Behavioral Event Interviewing and Capacity Training***

Timeline: 2<sup>nd</sup> Semester 2016-17

Participants: A small district team participates in a 1-day training and works alongside the PLE to interview up to two final candidates for each participating school. PLE can also interview final candidates for shepherd, should district have interest.

### ***4. Pre-Work Tailored Consultation and Planning Visit***

Timeline: 2<sup>nd</sup> Semester 2016-17

Includes support in a targeted area

### ***5. Turnaround Leadership Executive Education***

Timeline: Summer 2017 and summer 2018

Participants: System leadership team and turnaround principals

### ***6. Year 1 and Year 2 Mid-Year Winter Retreats***

Timeline: January 2017 and January 2018

Participants: In addition to system turnaround leadership team and principals, each school sends three school leadership team members.

### ***7. Regular development opportunities for district shepherd***

Timeline: Shepherd Day Summer 2017

Shepherd Retreats both years

Regular shepherd contact with PLE point

Support with 90-day planning feedback

### ***8. District and School Site Visits***

Timeline: First three semesters of turnaround initiative, starting fall 2017

Participants: System and school leadership teams

### ***9. Tailored Follow-Up Support***

Timeline & Participants: TBD – new support each year driven by needs identified in site visit

### ***10. In-state Retreats***

Timeline: Spring 2018 and spring 2019

Participants: System and school leadership teams